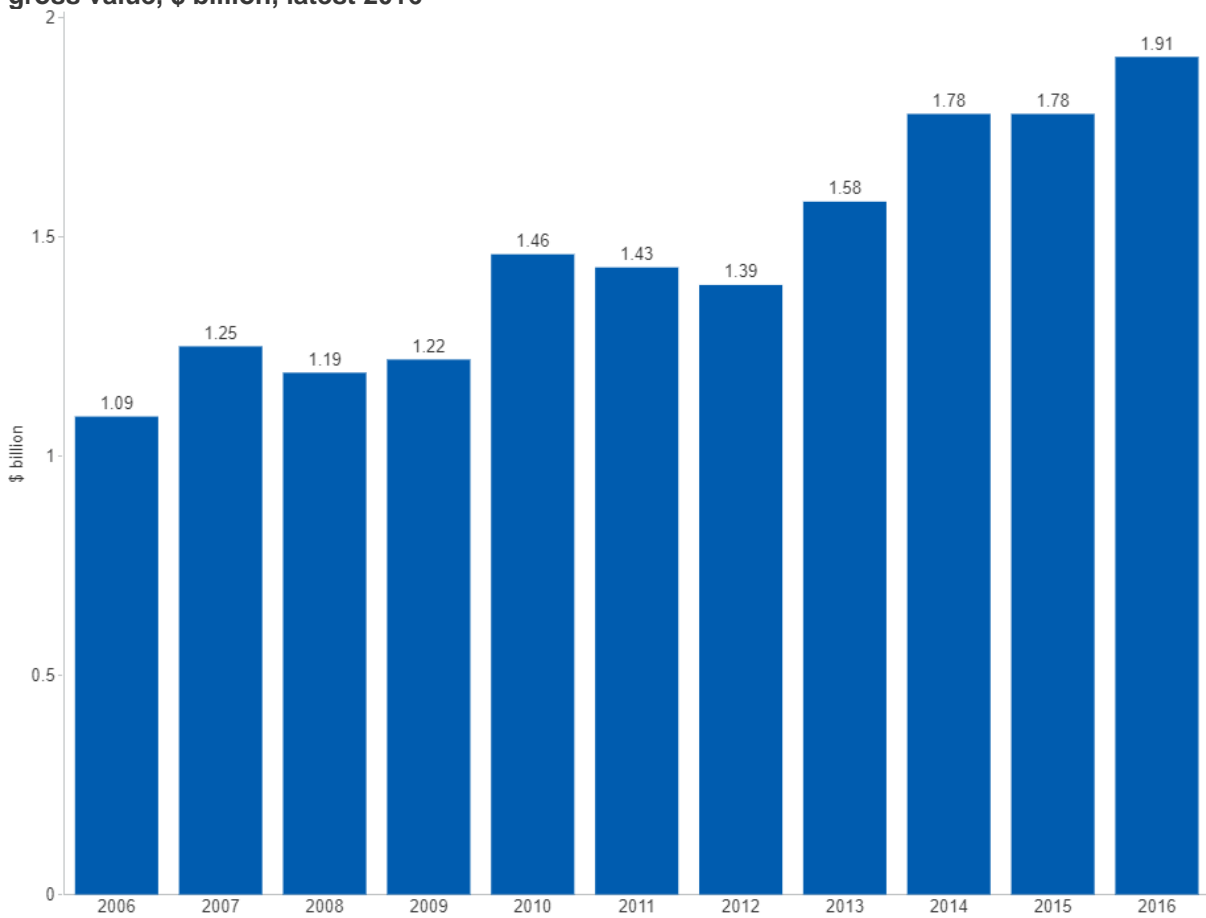


#### 4.1.8 Total gross value of consultancies, contracts and research collaborations with research organisations

A selection of Australian universities, medical research institutes and public research agencies are surveyed each year on industry engagement via research-based consultancies, fee-for-service contracts and formal research collaborations. Data shows that over 2006–2016, the total value of consultancy, contract and collaboration activity in the research sector was \$16.1 billion. Compared to income derived from intellectual property (IP) licensing, \$2 billion over the same period, this form of knowledge transfer is of significantly greater value. It may suggest consultancies, contracts and collaboration are increasingly the preferred avenue of knowledge transfer to industry over more traditional channels such as IP licensing.<sup>1</sup>

**Figure: Consultancies, contracts and research collaborations with research organisations, gross value, \$ billion, latest 2016**



<sup>1</sup> Department of Industry, Innovation and Science (2019) *National Survey of Research Commercialisation* (<https://www.industry.gov.au/data-and-publications/national-survey-of-research-commercialisation>)